

Consulting Engagements

An ongoing partnership that unlocks the potential of your people. We build a custom calendar of services - assessments, workshops, coaching and an online learning platform - delivered in a steady rhythm across your organization.

WHAT IS A CONSULTING ENGAGEMENT?

A rhythm that changes your culture.

Lasting change doesn't happen in a one-day workshop. Our consulting engagements pair a high-touch consultant from **Long Table** with a high-tech platform, so learning is reinforced every week and applied to real, on-the-job decisions.

We start by listening. From there, assessments and conversations reveal the current situation with your people, where it is strong and where there is opportunity to improve. From there we assemble the right mix of services and map them onto a twelve-month calendar - with room to adjust as your needs evolve.

WHO IT'S FOR

Organizations, leadership teams and individual leaders ready to invest in their people.

STARTS WITH

Assessments and conversations that surface where your team is strong and where it's stuck.

CUSTOMIZATION

The outline is a starting point; the mix, pace and content are built around you.

THE MENU

The building blocks of an engagement



Assessments

5 Voices and the Invincible Team assessment give an honest baseline of leadership styles and team health.



Kickoff Workshop

A bootcamp and team kickstart that validate the results and commit everyone to the journey ahead.



Team Workshops

Trainings for your team to build a common language and shared tools to support healthy, effective collaboration and culture.



Group Coaching

Monthly Altitude Training or Core Groups where peers process learning and apply tools to real challenges.



1:1 Executive Coaching

Story, Voice, Rhythm and Gameplan intensives that unpack a leader's strengths and build an action plan.



Leadership Retreat

An offsite that aligns your leadership team on values, conflict, goals and the barriers between them.

HOW WE WORK

Personalized. Practical. Persistent.



Personalized

We build around your people - their voices, your team's health, and the specific goals you're trying to reach. The plan is yours, not a template.



Practical

Every tool applies to real, everyday work - decisions, communication and relationships - so learning shows up in behavior, not just in a binder.



Persistent

A steady monthly rhythm and weekly reinforcement keep momentum going all year, long after a one-time workshop would have faded.



High-touch engagement

Your consultant meets your team in person on a monthly or bi-monthly rhythm - coaching, facilitating and holding leaders accountable so learning turns into behavior.

WHAT IMPROVES

Five metrics of a high-performing team



Improve Communications



Build Healthy Relationships



Achieve Clarity Through Alignment

QUICK FACTS

Quick Facts about Consulting Engagements

WHAT IT IS

A year-long consulting partnership that builds a custom calendar of leadership-development services for an organization, team or individual leader.

WHO IT'S FOR

Whole organizations, leadership teams and individual executives across metro-Atlanta and beyond.

DELIVERY

Blended high-touch and high-tech: in-person coaching and workshops on a monthly or bi-monthly rhythm, plus weekly on-demand learning between sessions.

CUSTOMIZATION

The published calendar is a general outline; every engagement's mix, cadence and content are tailored to the client after initial assessments.

LENGTH

Typically twelve months, reviewed at regular checkpoints and renewed as goals evolve; some begin as a six-month agreement.

BUILDING BLOCKS

Assessments, kickoff and all-staff workshops, group coaching, 1:1 executive coaching, leadership retreats, an online learning platform, and monthly consulting.

ONLINE PLATFORM

GiANT OS gives each leader an individual account with on-demand videos, tools, assessments and exercises.

FRAMEWORKS USED

5 Voices, 5 Gears, Communication Code, Working Genius, the Invincible Team assessment, Altitude Training and the 100X Leader system.

Let's design an engagement for your team and organization

We'll start with a conversation about your team and goals, then build a calendar of services that fits. No two engagements are alike - yours will be built for you.

longtableconsulting.com · info@longtableconsulting.com · 678.592.4150